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FOR IMMEDIATE RELEASE

**SWITCH MANAGEMENT TO PROVIDE WHOLESALE BILLING SOLUTION FOR SWITCH & COLO SERVICES**  
***WebCDR™ to Provide ASP Billing Solution for VoIP-Based Partition Provider***

**OAKLAND, CA – January 14, 2002** -- Switch Management Corporation ([www.switchmanagement.com](http://www.switchmanagement.com)), a leading OSS software provider to the telecommunications industry, today announced that Switch & Colo Services, Inc., a VoIP-based partition provider, has selected the award-winning WebCDR™ to handle carrier billing for its partitioned clients.

"It is our goal, at Switch & Colo Services, to provide our clients with the tools to succeed in today's highly competitive telecom arena," says Ghassan Saade, CEO. "A robust, web-based billing package has become critical to that success."

Craig Goldenberger, chief operating officer, believes that today's service providers are seeking a global presence – with minimal up front costs. "A solid partitioning arrangement can help them accomplish that goal in a relatively short period of time," he says, "particularly if their partition provider gives them access to the industry's latest technologies. WebCDR will give our customers access to their account detail in real time – anytime, from any computer around the globe. Furthermore, it will enable us, and our customers, to scale rapidly, without the burden of hefty capital expenditures. Products such as WebCDR are enabling our industry to seamlessly make the transition into new technologies."

Switch & Colo Services is a California-based partition provider. The company offers switch partitioning services on its Nortel DMS 250/300, currently equipped with over 24,000 ports. Switch & Colo plans to expand its network into New York and the Asia Pacific region in the near future.

"Billing is the cornerstone to profitability," says Adam Nathanson, president of Switch Management. "We designed WebCDR to give service providers the functionality they need to stay on top of billing without investing in a large technical staff or an expensive software solution. This makes WebCDR a perfect match for Switch & Colo, as they share our belief in giving customers all of the tools they need to grow their companies in the most cost-effective manner."

For more information on WebCDR contact Mark Schofield, vp of sales, at (510) 452-9200 or [marks@switchmanagement.com](mailto:marks@switchmanagement.com).

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#### About Switch Management Corporation

Switch Management Corporation supplies OSS software to international circuit-switched and VoIP carriers. Its award-winning WebCDR carrier billing ASP allows carriers to fully outsource their billing operations, and realize significant cost savings over traditional in-house billing. Switch Management also publishes Switch Watchdog, a real-time switch monitor and QoS alarm management program designed to replace 24/7 operations staff in small to mid-sized carriers. For more information, call (510) 452-9200 or visit [www.switchmanagement.com](http://www.switchmanagement.com).

#### About Switch & Colo Services, Inc.

Located in Los Angeles, California, Switch & Colo Services offers partitioning on its Nortel DMS 250/300 switch, as well as prepaid services, and VoIP over Cisco VoIP gateways. The company also offers collocation space. For more information, call 213-683-8808 or visit [www.switchandcolo.com](http://www.switchandcolo.com).

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